



## WHAT OUR CLIENTS SAY

### **HRBS provide high quality, pro-active, hands-on accountancy and business support.**

We are different to many other accountants in that we provide support throughout the business' life without any additional costs. Our fixed fees are agreed annually in advance and payable quarterly. No unexpected bills.

### **We provide an objective, experienced and consistent pair of eyes.**

The majority of our clients are small and micro businesses who, as one or two-person companies, need to focus their attention on their strengths ... running their business. We help them do that, by keeping an objective, experienced and consistent pair of eyes looking over their records and administration systems, giving recommendations and help if required.

*"Choosing HRBS was a really good business decision. My previous accountants used junior and inexperienced staff and my contact at the firm often changed which meant that no one had a handle on my business or even seemed interested!"*

*"I deal with Keith directly. He has quickly identified ways of improving my profitability whilst at the same time reducing my admin load ... very important for a one-man business like mine."*

At HRBS you can be confident that you will receive support and advice from an experienced professional.

### **HRBS specialise in supporting new and small businesses.**

Our clients value our commitment to helping them run their business profitably and efficiently. This often involves organising their accounting systems so that they know how their business is performing and can keep track of monies due in and owed out. Like this client, we help many businesses make a successful and confident transition from sole trader to limited company.

*"I've been using Keith since February 2007 and have been extremely pleased with the service. Nearly all communication is via email, which is fine with me. On the few occasions that I really wanted to speak on the phone, he was available to give advice."*

*"He keeps an eye on my business and personal financial matters and comes up with good advice on savings or things that I should or shouldn't be doing. He has a close eye to detail and picked up on small details that I've missed."*

*"Last year was the first year for my limited company and a learning curve for me, but Keith was very helpful in giving me advice. I would definitely recommend his services."*

### **We offer FREE online accounting and virtual office software to our clients.**

Even if you have no previous book keeping experience, our guidance and support can help you keep your accounts, giving you control over your business. Our FOC software is cross-platform and can be used on computers running Windows, MacOS or Linux. Using our online accounting system, you can check your balance sheet and profit and loss account at any time and from anywhere with a browser and internet connection ... even on holiday!

### **We help you develop systems to run your business profitably.**

Another client runs an online retail business. As a one-person limited company, he needs to be able to keep track of stock, sales, cashflow and profit with minimal administration. We helped him develop a bespoke spreadsheet system based on his original design. As the business grew and his needs changed, so did the spreadsheet. It now incorporates stock control, VAT reporting, detailed monthly profit and loss account and costs analysis.

Our monthly review and ongoing support gives him the comfort that an experienced eye is looking over his business suggesting ways of improving profitability and planning for expansion. He kindly says,

*"You have been an exceptional help to me and my business, going above the call of duty to assist me in the understanding and processes of running the financial side of a business."*

### **Get a free, no obligation quotation.**

Call Keith on 01226 379000 or visit our website at [hrbs.biz](http://hrbs.biz) . We look forward to working with you.